

Core Competencies

Architectural Signage Products

Interior Signs

- ADA Compliant
- Room/Office Identification
- Directional
- Regulatory
- Directories and Kiosks
- Acrylic
- Laser Engraved
- Donor Recognition
- Radius/Flat Profile Aluminum
- "HID" Paper Insert

Extruded Aluminum Exterior Signs

- Building Identification
- Wayfinding Systems
- UL Rated Electrical/LED Illuminated
- Patented "No Fly Away" Pole Banners
- Monuments
- Pylons
- Dimensional Letters and Plaques
- Traffic Control
- Sign Kits and Components

Key Discriminators

- Small Business Entity

Company Codes

DUNS: 072151210

CAGE Code: 0F5S2

NAICS: 339950 Sign Manufacturing
State Certifications:

PA COSTARS 032-E22-065

Federal Supply Code: 9905

FEDERAL SUPPLY SCHEDULE

Sports, Promotional, Outdoor, Recreation
Trophies and Signs –

Schedule 78, GS-03F-077DA

- Signs (SIN 366-11)

Company Contact

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Howard Industries

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Capabilities Statement



Company Data

Howard Industries is a leading, national manufacturer/wholesaler of architectural signage systems globally known for high performance identification and wayfinding products.

Established in 1928 and located in Northwestern Pennsylvania, Howard Industries is a technologically advanced, privately held **small business**, having multiple manufacturing locations ranging in size from 2,100 to 50,000 square feet. We offer patented, modular, and built-to-order products that are manufactured in the USA.

Past Performance

- Over 95 Years of combined sign industry experience
- Wholesale, retail, and government accounts such as:



PennState

Penn State University - State College and (24) Branch Campuses Statewide

Customer Since: 1998 • Quantity of Signs Ordered: 12,565

Sign Types Provided: HID Interior - ADA
HED Exterior - ID, Campus Maps and
Wayfinding Systems with Graphics

Geisinger

Geisinger Health Systems

Customer Since: 1995 • Quantity of Signs Ordered: 356

Sign Types Provided: HED Exterior - ID and Wayfinding
Systems and Components

Lutheran SeniorLife
Passavant Community

Lutheran SeniorLife | Passavant Community

Customer Since: 2014 • Quantity of Signs Ordered: 1,653

Sign Types Provided: HID Interior - ADA
HED Exterior - ID and Wayfinding Systems
with Graphics



**Bucks County
Community College**

Buck's County Community College

Customer Since: 2014 • Quantity of Signs Ordered: 137

Sign Types Provided: HED Exterior - ID and Wayfinding
Systems and Components



**Allegheny
Health Network**

Allegheny Health Network | Saint Vincent Hospital

Customer Since: 1996 • Quantity of Signs Ordered: 852

Sign Types Provided: HID Interior - ADA
HED Exterior - ID and Wayfinding
Systems with Graphics

UPMC Hamot

UPMC Hamot

Customer Since: 1991 • Quantity of Signs Ordered: 2,651

Sign Types Provided: HID Interior - ADA
HED Exterior - ID and Wayfinding
Systems with Graphics



Harrisburg Area Community College

Customer Since: 2012 • Quantity of Signs Ordered: 78

Sign Types Provided: HID Interior - ADA
HED Exterior - ID and Wayfinding
Systems with Graphics